



#### 29 November - 1 December 2022 | India Expo Center, Greater Noida, Delhi NCR 15 November - 6 December 2022 | Online event

# Post Show Report 2022

## CPHI & PMEC India returned to pre-pandemic levels with visitors from all around the world.

The 15th edition of CPhI & PMEC India was a tremendous success as the number of international attendees rebounded to pre-pandemic levels. We invited the global pharma community to convene under one roof for three days of networking to forge important alliances and propel the pharma sector forward

Join us in 2023:

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**Contact** International enquiries: salesoperations@informa.com For enquiries from India, please contact: CPHI India: Shruti.save@informa.com PMEC India: Sameer.matkar@informa.com

@CPHI #CPHIIndia #PMECIndia





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40,136

Attendees

1,108 Exhibitors

information you provided in your profile.



11

**Educational sessions** 

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22

Expert speakers

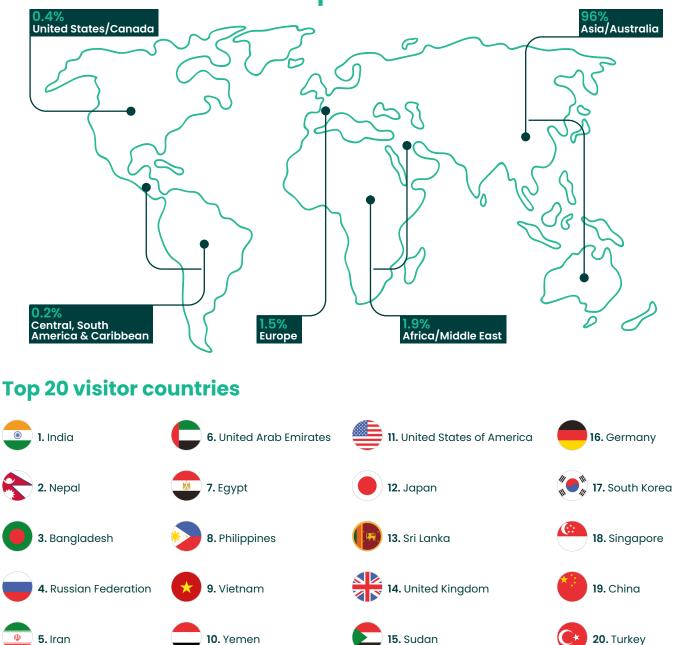


115 Countries represented



### **Visitors Facts & Figures**

**Visitors per continent** 



#### Companies in attendance include:

Sun Pharmaceutical Felix Generics Pvt Ltd Alkem **Mankind Pharma** 70 Industries Ltd Alembic Pharmaceuticals Limited Laboratories Ltd. Apex SRF limited Amneal Pharmaceuticals 0 Q Torrent Pharmaceuticals I • Laboratories **Jubilant Generics Limited** Zydus lifesciences Dr. Reddys Laboratories Limited Aurobindo **INCEPTA** Glatt (India) Pharma Ltd PHARMACEUTICALS LTD Engineering Pvt. Ltd. Fresenius Kabi Oncology Limite Teva Sal **Mylan Laboratories** 

#### **Job Positions:**

C-Suite Executives	37%
Manager with staff	20%
Head of Department	16%
Managing Director / Sr. VP / EVP	12%
Owner/Proprietor	10%
VP / Director	10%
Manager without Staff	8%
CEO/COO/President/Chairman	8%
Board Director	7%
Consultant	3%

#### **Visitor Purchasing Power:**

79%	of all attendees have purchasing power	
Make Pu	rchase	30%
Authoris	e Purchase	24%
Influence	e Purchase & Specify Suppliers	25%

#### **Key Objectives for Visiting:**

See new products/innovations	73%
Source new suppliers	52%
Network amongst the industry	52%
Seek potential business partners	51%
Keep up to date with market trends	47%
Identify new opportunities/markets	43%
Meet current suppliers	41%



"CPHI & PMEC India continues to be meaningful for us because we are visiting this event every year since the last 10 years I have visited. This event has given us a big privilege & opportunities to develop and bring new products to our business"

new products to our business

**Mr. Ashesh Bhandary**, Factory Operations Head Time Pharmaceuticals

"CPHI & PMEC India is a great opportunity for our business. It gives us the opportunity to visit different suppliers and learn about the latest developments and technologies in one single place."

Mr. Jatinder Sharda, Managing Director

Biopoils Lifesciences Pvt Ltd

"CPHI & PMEC India is one great show we look forward to the entire year. It is one of the flagship events of the industry. It has always been a wonderful experience to meet and greet people around at the show and build and strengthen relationships in the industry!"

Vidhi Shah, Marketing specialist

HVAX Technologies

## **CPHI & PMEC India Exhibitor Profile**

#### **Exhibitors per continent:**



#### Top 5 exhibiting countries:



#### **Exhibitor Facts**



**86%** of exhibitors are satisfied with their experience

**85%** are likely to exhibit at CPHI & PMEC India again in the future

33% NPS score

#### **CPHI India exhibitors include:**

- Hetero Labs Limited
- Signet Excipients Pvt. Ltd
- Anshul Life Sciences
- Morepen Laboratories Limited
- Chemet
- MSN Laboratories Pvt. Ltd.
- Optimus Drugs (P) Ltd.
- West Bengal Chemical Industries Ltd
- Biophore
- IFF Pharma Solutions

#### PMEC India exhibitors include:

- Accupack Engineering Pvt. Ltd.
- Ace Technologies & Packaging Systems Pvt. Ltd.
- ACG
- Cadmach Machinery Co. Pvt Ltd
- Elmach Packages (India) Pvt Ltd
- Fette Compacting Machinery India Private Limited
- Food & Pharma Specialities
- Gansons Private Limited
- Jekson Vision Pvt. Ltd.
- Parle Global Technologies Pvt. Ltd.
- Tofflon (India) Pvt. Ltd.
- Marchesini Group

#### **Key Objectives for Exhibiting:**





#### When asked about their experience in 2022, exhibitors responded:

"PMEC India is a flagship show where we always launch new products. Every year we look forward to exhibiting at PMEC in India. You get the best value by meeting all your customers in 3 days."

Mr. Shehul Sheth, Director, Accu Pack

"CPHI & PMEC India is the most important show for us. It's a great exhibition & conference which brings the entire industry together and a great platform for networking."

Ketan Khambatta, Managing Director, Kevin Group

"We have been participating in CPHI in various countries. This is the platform for all the pharma companies to come together, showcase their products and to meet customers. The event is the best platform for everyone in the pharma industry. Get Phar More!"

Mehul Shah, Founder, Shah TC

"CPHI & PMEC India has served us the best platform where people from all over the world are coming together under one roof. The event provides the opportunity to interact, meet various clients and grow your business. The event was very successful as we met many clients and nurtured relationships. Get Phar More!"

Mr. Ashok Kumar, Vice President, Nectar Life Sciences

## India Pharma Week

Running alongside the exhibition the 6th edition of India Pharma Week took place in Delhi NCR. A week full of pharma events was organised alongside CPHI & PMEC India, focusing on business, leadership, knowledge, innovation, recognition and networking.

#### **Pharma Connect Congress**

Pharma Connect Congress is driven by powerful content the forum promises to provide a unique opportunity. This event brings the industry together to share thoughts on pharma's next growth phase.



#### **CEO Roundtable**

Pharma and Biopharma CEOs conduct a thoughtprovoking deep dive into Indian pharma developments.



#### Women in Pharma Roundtable

An initiative aimed at acknowledging and celebrating the significant and continued contribution of women to the pharmaceutical industry in a closed-door roundtable discussion.Female luminaries celebrate women's contribution to pharma, biopharma, and life sciences.



#### India Pharma Awards

One of the industry's most trusted awards, and an opportunity to position your brand with the best in pharma.



"CPHI & PMEC India has given opportunity to many mid-scale companies to increase their reach far beyond Indian boundaries. The quality and quantity of visitors have made CPHI India a real success, making this show bigger and better every time."

Rahul Wadhwa, Business Development Manager, Nitin Lifesciences Ltd.



## At the heart of Pharma

### Congratulations to all India Pharma Awards 2022 Winners





The CPHI India event focuses on API, Finished Formulations, Outsourcing, Generics, Excipients and Drug Formulation, Fine Chemicals, Lab Chemicals, Biotechnology and Biosimilars

#### The show is divided in the following zones:

#### API

Gathering the experts in alkaloids, amino acids, antibiotics, enzymes, peptides and more, this is the zone for ingredient manufacturers.

#### **Excipients**

This zone gathers high-quality pharmaceutical excipients providers offering products ranging from preservatives, antioxidants, coating material, sweetening agents and colorants.

#### **Fine Chemicals**

Whether you are a Custom Manufacturing Organisation or a Contract Research and Manufacturing Organisation, this is the zone to showcase your process, synthesis, chemical, extraction & purification and fine chemical manufacturing expertise.

#### FDF

Brings every aspect of the finished dosage supply chain together in one global location, from Big Pharma to in/out-licensing specialists, end product distributors and end-user agents.

#### **Natural Extracts**

Dedicated zone showcasing the latest natural extract products, applications and solutions ranging from plant extracts, animal extracts, health product raw materials, supplements, covering each market segment of the plant extract industry



Offers a specific highlight on Pharma Machinery and Equipment, Packaging Equipment & Supplies, Process Automation & Controls, Testing & Measurement, Validation, Automation & Robotics, Processing Equipment, RFID and more

#### The show is divided in the following zones:

#### **Machinery**

This zone dedicated to robotics and automation brings all aspects of machinery, from fluid to preparation, logistics, purification, packaging and environmental protection as well as automation equipment, robotics and engineering together.

#### Lab & Analytics

With a focus on R&D, this is the place for inspection and analysis solutions providers for the pharmaceutical chemical and biotechnology fields.

#### **Clean Room**

This zone is dedicated to pharma professionals showcasing clean clothes & material, air filters, clean air conditioning, stainless steel equipment, cleanroom engineering design, cleanroom certifications and more.

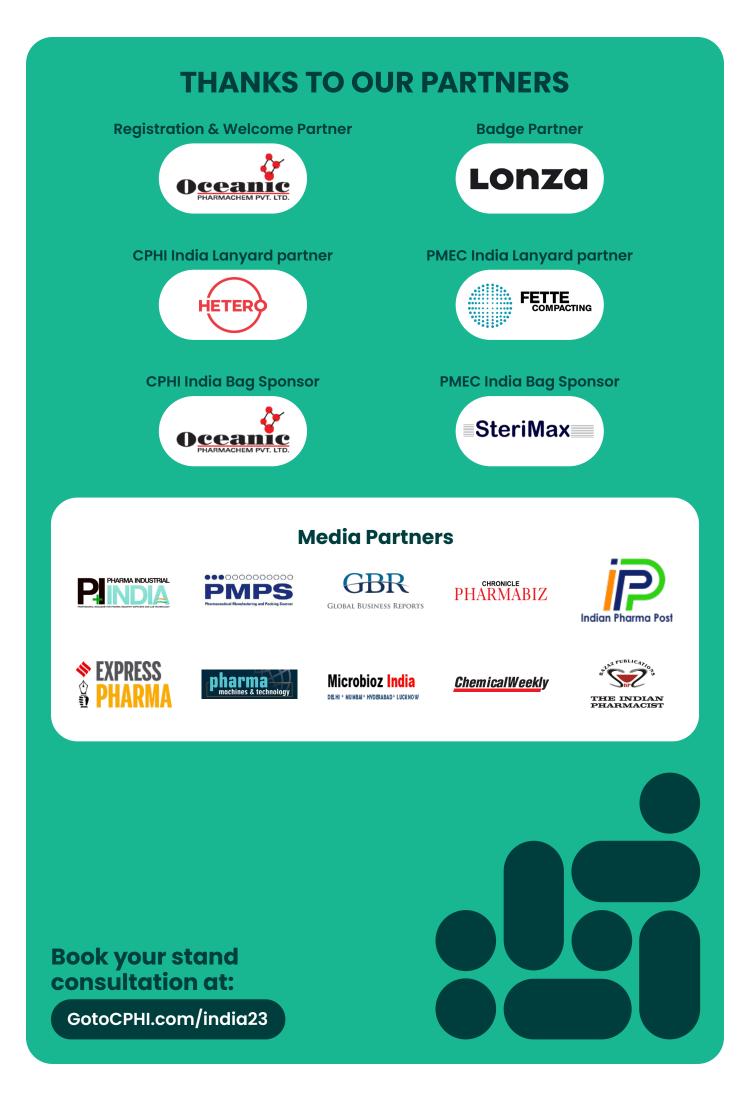
#### InnoPack

Gathering first-line packaging equipment and material enterprises, this zone will offer pharmaceutical manufacturers a comprehensive range of glass, pouches, bottles, caps, tubes, plastic packages as well as printing and trademarks solutions.

#### Book your stand consultation at: cphi.com/india/exhibit

"CPhI & PMEC India is a great platform that brings both buyers and sellers at one place. The event helps sellers to demonstrate their products and services and get feedback directly. This also helps sellers to meet their existing clients, prospects and suppliers in a short span of 3 days."

Polmon Instruments Pvt. Ltd.





28-30 November 2023 | India Expo Center, Greater Noida, Delhi NCR

## South Asia's largest pharma event

**1 venue, 40,000+ professionals, unlimited opportunities!** CPHI & PMEC India provides an unparalleled platform to grow your business, maximise your visibility, build your network and generate high-quality leads in India and the region.



**45,000+** Attendees



115+ Attendee countries



**1,500+** Exhibiting companies



**100,000+** m<sup>2</sup>

#### Contact

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