

# CPhI north america®

informEx

iCSE

FDF

bioLIVE

InnoPack

P-mec

**July 26 - August 20, 2021** | Online Seminars & Networking  
**August 10-12, 2021** | Philadelphia, PA, USA



## Post-Event Report

# Attendance overview

Total attendance

**2,735**



Visitor attendance

**1,978**

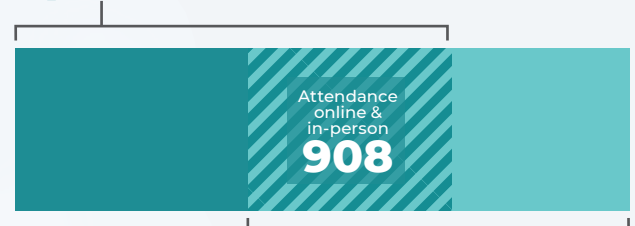
Exhibitor representatives

**757**

Exhibiting companies **175**

Attendance online

**1,942**



Attendance in-person

**1,701**

Attendance  
online &  
in-person

**908**

## Our Digital Footprint

**45,460**



Website  
visits

**2,143**



Instagram  
followers

**11,820**



LinkedIn  
followers

**35,588**



Facebook  
followers

**1,406**



Youtube  
video views

**11,504**








Twitter  
followers






# Attendance profile

## Top 10 countries

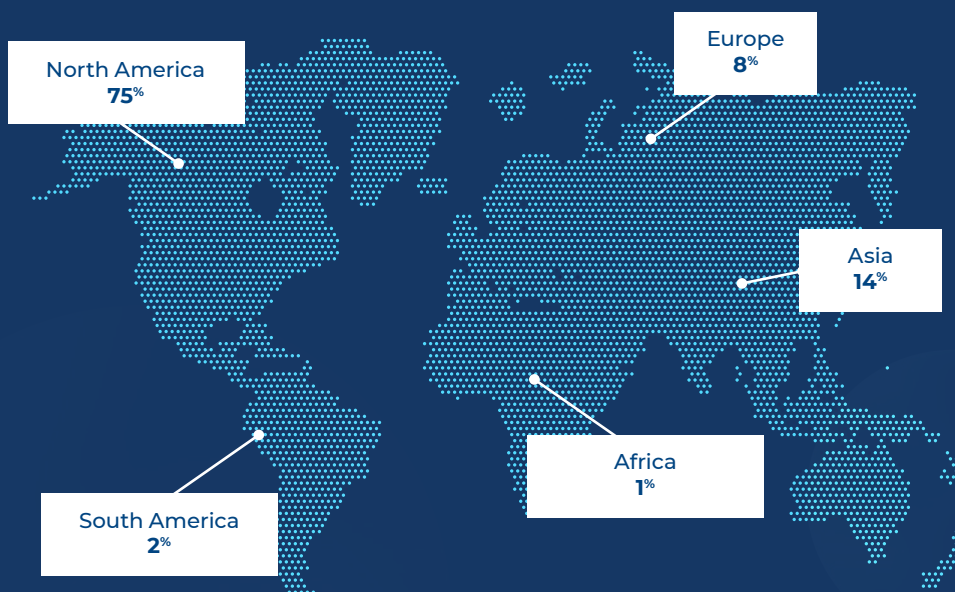
from 79 countries

 USA	 India	 Canada	 United Kingdom	 Germany
<b>Total</b> 1407 (71.1%)	<b>Total</b> 142 (7.2%)	<b>Total</b> 36 (1.8%)	<b>Total</b> 36 (1.8%)	<b>Total</b> 26 (1.3%)
<b>In Person</b> 990 (94.9%)	<b>In Person</b> 2 (0.2%)	<b>In Person</b> 8 (0.8%)	<b>In Person</b> 2 (0.2%)	<b>In Person</b> 2 (0.2%)
<b>Online</b> 899 (62.2%)	<b>Online</b> 141 (9.8%)	<b>Online</b> 30 (2.1%)	<b>Online</b> 35 (2.4%)	<b>Online</b> 26 (1.8%)

 Pakistan	 China	 Mexico	 Peru	 Switzerland
<b>Total</b> 25 (1.3%)	<b>Total</b> 19 (1.0%)	<b>Total</b> 17 (0.9%)	<b>Total</b> 16 (0.8%)	<b>Total</b> 15 (0.8%)
<b>In Person</b> 2 (0.2%)	<b>In Person</b> 1 (0.1%)	<b>In Person</b> 5 (0.5%)	<b>In Person</b> 4 (0.4%)	<b>In Person</b> 4 (0.4%)
<b>Online</b> 24 (1.7%)	<b>Online</b> 18 (1.2%)	<b>Online</b> 15 (1.0%)	<b>Online</b> 14 (1.0%)	<b>Online</b> 15 (1.0%)

## % per continent



**65%**  
purchasing  
responsibility

**83%**  
new compared  
to 2019\*

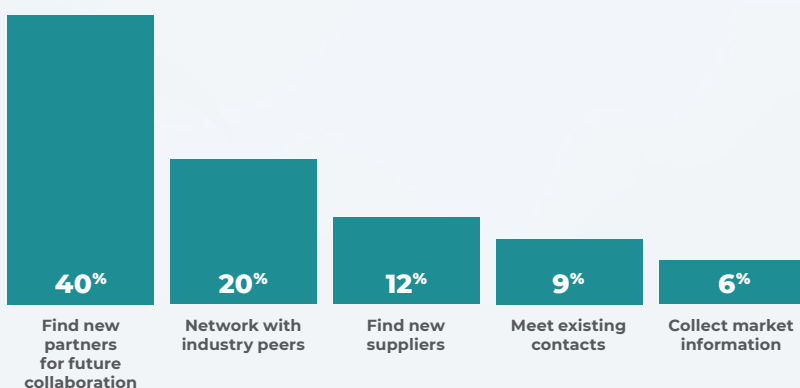


# Attendance profile

## Top attendee department

Sales	32%
General Management	18%
Research & Development	12%
Marketing/ Communication/ PR	9%
Purchasing/ Procurement	8%
Chemical Development	4%

## Top 5 reasons to attend



## Attendee area of interest

Finished Dosage Forms	18%
Biopharmaceuticals	13%
APIs	13%
Custom Manufacturing	12%
Contract Services - Contract Services	9%
Intermediates, Fine and Specialty Chemicals	6%
Pharmaceutical Packaging	4%
Pharmaceutical Products/ATC Coding	4%
Excipients	4%
Generic APIs	4%
Pharmaceutical Machinery & Technology	3%
Contract Services - Pre Clinical Trials, Clinical Trials Stages 1-4, CRO, Clinical Data	2%
Laboratory and Analytical Equipment	2%
Contract services - Analytical & Lab services	2%
Natural Extracts	2%
Contract services - Bio Services	1%

## What our attendees had to say

Great exhibition with lots to learn and many new suppliers and products to access.”

**MADHAVAN IYENGAR,**  
MANAGING DIRECTOR

Education, connections, business. . .it's all here at CPhI, right at your fingertips.”

**ETHAN TROUTH,**  
BUSINESS DEVELOPMENT MANAGER

Accessible event and back to simplistic meeting measures. Necessary for human interaction to occur with a product for humans.”

**JESS LAUREL, PROJECT SPECIALIST**

It was extremely pleasant and refreshing to reconnect in person with vendors and industry professionals. I had very productive meetings, and I accomplished more than expected.”

**UMAR HAYAT, VP, CMC AND SUPPLY CHAIN**

Are you on the look out for opportunities to upgrade your definition of healthcare success, CPhI is the platform for you to achieve it.”

**BRENDAN CHIBUZO MBANUDE,**  
MERCHANDISING SUPERVISOR/ HEALTHCARE  
SALES EXECUTIVE

# Online & In-person Meetings & Interactions

Connections  
made online

2,062

Meeting  
requests made

7,960

Online  
conversations  
started

8,302

Meetings

347

## Quality of contacts



# Exhibitor profile

## What our exhibitors had to say

“We are continuously impressed with the quality of connections and leads we make and take away from this event. There is nothing more valuable, in our industry, than face-to-face connections and CPhI NA made this possible in a challenging 2021. Our team looks forward to exhibiting at CPhI every year!”

**DAVID GUNN, BUSINESS DEVELOPMENT MANAGER**  
PHT INTERNATIONAL

“Exhibiting at CPhI NA this year was an absolute must for us! After over a year of virtual meetings and calls we were ready to re-connect, in person, with the pharma industry. The hybrid style ensured that the attendees at the exhibit hall were there to find business solutions – making the individual conversations more valuable. We are definitely looking forward to next year!”

**TREVOR MURRAY, SALES DIRECTOR**  
ZAIPUT FLOW TECHNOLOGIES

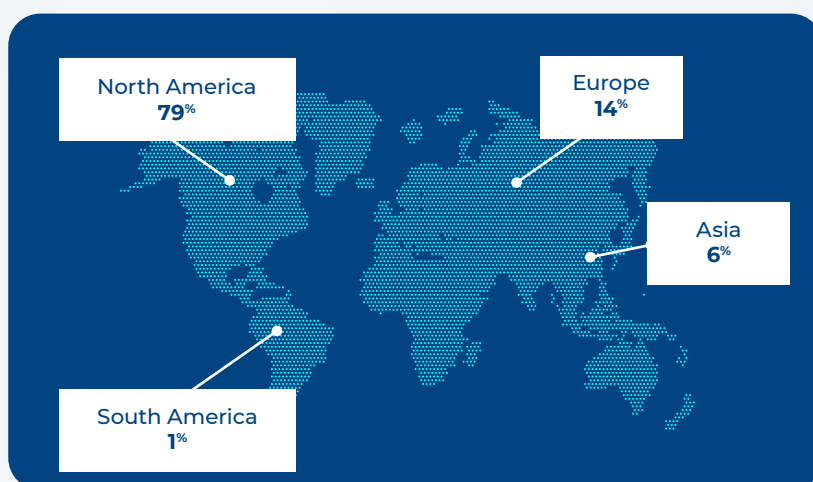
“Even with a lighter crowd, the quality of connections is always extremely high at CPhI North America!”

**MIKE SMITH, VP BUSINESS DEVELOPMENT**  
VETIO ANIMAL HEALTH

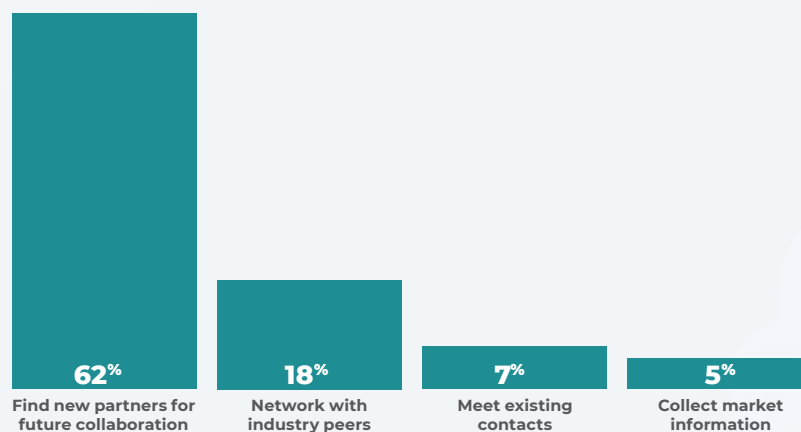
“In the end, this is a relationship business; trust between buyers and sellers. Nothing facilitates the development of relationships better than face-to-face meetings. CPhI is an excellent venue for relationship building in our industry.”

**JAMES SCHWINDEMAN, PH.D., BUSINESS DEVELOPMENT DIRECTOR CDMO**  
KD PHARMA

## % per continent



## Top reasons to attend



## Exhibitor main business activity

Contract Manufacturer	40%
Distributor	6%
Packaging Materials	6%
Contract Research Organization	5%
Laboratory, Analytical, Biotechnology Equipment	5%
Pharmaceutical Company (generic finished products)	5%

# Online Seminar Program



Session  
attendees: **999**



Speakers: **55**

**2 weeks of seminar content**

**28 sessions**

**3 tracks**

**US Market Insights**

**Future Forecasting**

**Product Innovation**

# Key speakers



**Bikash Chatterjee**  
Chief Executive Officer  
Pharmatech Associates



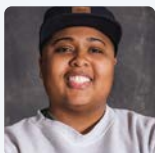
**Sharon Cunningham**  
CEO & Co-Founder  
Shorla Pharma



**Leonard Friedland, MD**  
VP, Scientific Affairs and Public Health  
GSK Vaccines



**Dr. Scott Gottlieb**  
Physician; Former Commissioner Food  
and Drug Administration (2017-2019);  
Former Senior Advisor – CMS



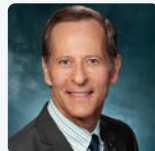
**Tia Lyles-Williams**  
Founder & CEO  
LucasPye BIO



**Lisette Martinez, MBA**  
EVP, Inclusion, Diversity & Community  
Engagement  
Jefferson Health and Thomas Jefferson  
University



**David McCarthy**  
Senior Director, Sourcing Operations &  
Enablement  
Pfizer



**David B Nash MD, MBA**  
Founding Dean Emeritus,  
Jefferson College of Population Health  
(JCPH)



**Gbenga Olatunji**  
Director  
Strategy&, part of the PwC network



**Marcia Roeder**  
Senior Specialist, Strategic Philanthro-  
py and Gifts In-Kind  
International Medical Corps



**Jason Spizer**  
Journalist  
Global Business Reports



**Thomas Udesen**  
Chief Procurement Officer  
Bayer AG



**Fintan Walton**  
CEO and Founder  
PharmaVentures



**Wayne P Weiner**  
Principal and Founder,  
Pharmatech Solutions LLC



All content is available on-demand on our North America hub,  
alongside regional news and updates.

<https://www.cphi-online.com/regions/north-america/>



# With thanks to our exhibitors

Aastrid Life Sciences Pvt. Ltd.  
AbbVie Contract Manufacturing  
Aceto U.S. LLC  
Adare Pharma Solutions  
Aenova  
AIC  
Ajinomoto Bio-Pharma Services  
Alconox  
Alexanderwerk, Inc.  
Almac Group  
Alpha Plus Tech, LLC  
Alta Sciences  
American International Container  
American National Standards Institute (ANSI)  
American RENOLIT Corp. LA  
Apeiron Synthesis S.A.  
Aphena Pharma  
ApiJect  
Aragen Life Sciences (Formerly GVK BIO)  
Aralez Bio  
ARL Bio Pharma  
Ascendia Pharmaceuticals  
Aspen API  
Asymchem  
August Bioservices  
Avena Contract Services  
Barentz  
BASF Precious Metal Chemicals  
BAUSCH Advanced Technology Group  
Bellen Chemistry Inc.  
Berkshire Sterile Manufacturing  
Biddle Sawyer  
Biophore Pharma Inc.  
BioSpectra Inc.  
Biosynth International, Inc  
BirdoTech / Abovchem  
Bloomage Biotechnology Corp., Ltd.  
Brandwidth Solutions LLC  
Cambrex  
Catalent Pharma Solutions, Inc.  
CAVU Group  
CellMark USA LLC  
Charkit Chemical Company  
Chemglass Life Sciences  
Chemic Laboratories, Inc.  
Chempacific Corporation  
Chiral Technologies / DAICEL  
Coating Place, Inc.  
Colliers - Budd Bio Philadelphia  
Compass Minerals  
Contract Pharma  
Contract Pharmaceuticals Limited Canada  
Corden Pharma International GmbH  
Corning SAS  
CPC Scientific Inc.  
Crystal Pharmatech  
CurTec USA, Inc.  
Dalchem

Datwyler Pharma Packaging USA, Inc.  
Dipharma Francis  
Dishman Carbogen Amcis Group  
Dottikon Exclusive Synthesis  
Element  
Embocaps by Suheung  
Emergent Biosolutions  
Entegris  
Eurofins CDMO Alphora Inc  
Evonik Corporation  
Excite Pharma Services  
Exergy, LLC  
Fareva API  
Federal Equipment Company  
Flow Sciences, Inc.  
Fluid Air  
Frewitt USA, Inc.  
Frontida BioPharm  
Fuji Chemical Industries, USA Inc.  
Future Pak, LTD.  
G-CON, Manufacturing  
Gerresheimer AG  
Gesellschaft für Micronisierung mbH  
GL Filtration Limited  
Grand River Aseptic Manufacturing  
Grifols International, S.A.  
H.S. Crocker - Pharmaceutical Packaging Division  
Hanmi Pharm. Co. Ltd  
Harro Hoffliger Packaging Systems  
HEINKEL USA Drying & Separation Group  
Hovione PharmaScience  
Huons  
IDT Biologika GmbH  
IMA Life North America, Inc.  
InCon Process Systems LLC  
INGREDIA  
Integrated Analytical Laboratories  
International Process Plants and Equipment  
IPEC-Americas  
JRS Pharma  
J-Star Research Inc.  
Jubilant HollisterStier LLC  
KD Pharma  
Kingchem Life Sciences LLC  
Kodak Specialty Chemicals  
LabVantage Solutions, Inc.  
Lauda-Brinkmann Lp  
Lifecore Biomedical  
Lubrizol Life Science  
Lyophilization Technology, Inc.  
Medivant Healthcare  
MedPharm  
Metrics Contract Services  
Mikart  
MilliporeSigma  
Mission Pharmacal  
Montebello Packaging, Inc.  
Morre-Tec Industries Inc.

MRIGlobal  
Nelson Labs, LLC  
Neuland Laboratories  
New Life Medicals LLC  
Nicos Group - Nicomac  
Nutra - Med Packaging, Inc.  
Pace Analytical Life Sciences, LLC  
Perry Videx Llc  
Pfizer CentreOne  
Pharma Intelligence  
PharmaBlock USA, Inc.  
Pharmaceutical Technology  
PharmaLex  
Pharmax NA Inc.  
PIERCAN  
Piramal Pharma Solutions  
PolyCine GmbH  
PolyPeptide Group  
POMS Corporation  
Procaps SA  
Purolite  
Quality Chemical Laboratories  
Quotient Sciences  
Raffles PharmaTech Co., Ltd.  
Recipharm  
Recro Gainesville  
Regis Technologies  
Renaissance  
Richman Chemical Inc.  
Rommelag CMO  
Safebridge Consultants, Inc.  
Salvat Biotech  
Sefar Inc.  
Singota Solutions  
Solvias  
Sovereign Pharmaceuticals, LLC  
Speciality Chemicals Magazine  
Sterling Pharma Solutions  
Sutphin Drugs Inc  
Syngene International  
TCG Lifesciences Pvt. Ltd.  
Tergus Pharma  
Thermo Fisher Scientific  
TILLEY COMPANY  
Transcendia  
TriRx Pharmaceutical Services  
Tulex Pharmaceuticals Inc  
Unither Pharmaceuticals  
Univar Solutions  
Upchem USA Co., Ltd.  
UPM Raflatac  
Valliscor  
Vandemark Chemical Inc.  
Vetio Animal Health  
Vici Health Sciences  
Wavelength Pharmaceuticals  
Wilmington PharmaTech  
Zaiput Flow Technologies  
Zhejiang PHT Pharmaceutical Co., Ltd.

# CPhI north america<sup>®</sup>

informa<sup>Ex</sup>

iCSE

FDF

bioLIVE

InnoPack

P-mec

May 17-19th, 2022 | Philadelphia, PA, USA



## Where business meets science

Join us for CPhI North America in 2022. This event will once again be a hybrid edition. Come and connect in-person or online to meet the full pharma supply chain!

From API suppliers and machinery manufacturers to outsourcing providers, drug delivery device developers, and regulatory experts – **whoever it is you're looking for, they're going to be there.**

The event will be held in a safe manner in accordance with our **Informa AllSecure** standards and local government guidelines to ensure you can attend CPhI North America with confidence.

**Interested in exhibiting in 2022?**

 **informa**markets