28 – 30 November 2023 | India Expo Centre, Greater Noida, Delhi NCR

Post Show Report 2023

Thank you for joining us at CPHI & PMEC India 2023!

The 16th edition of CPHI & PMEC India was a resounding success, boasting record-breaking attendance and participation from attendees and exhibitors worldwide. We extended an invitation to the global pharmaceutical community to gather under one roof for three days of networking, aiming to build significant alliances and drive advancements in the pharmaceutical sector.

Interested in our 2024 edition?
Register here

Contact info
Contact International enquiries:
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For enquiries from India, please contact:
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@CPHi #CPHIIndia #PMECIndia
Visitor facts and figures

Your participation, enthusiasm, and engagement made this event an incredible success as well as a platform for making many new connections and strengthening relationships. This year’s event was characterised by an atmosphere of innovation and collaboration.

CPHI & PMEC India
2023 in numbers

44,597
Visitors in attendance

116
Countries represented

1,400
Exhibiting companies

100k+
m² Exhibition space

Top 20 attendee countries:

1. India
2. Nepal
3. Bangladesh
4. Iran
5. Japan
6. United States of America
7. South Korea
8. United Arab Emirates
9. Vietnam
10. Egypt
11. Myanmar
12. Philippines
13. Sri Lanka
14. Yemen
15. United Kingdom
16. China
17. Iraq
18. Italy
19. Uzbekistan
20. Malaysia
Visitor facts and figures

Visitors by continent:

- North America: 0.4%
- Middle East: 1.1%
- Oceania: 0.1%
- Africa: 1%
- Asia: 96%
- Europe: 1.4%
- Central/South America: 0.1%

Key Objectives for attending:

- Find new suppliers: 19%
- Network with industry peers: 13%
- Source new products: 12%
- Find new partners for future collaboration: 10%
- Meet existing contacts: 8%
- Use matchmaking feature/Meet new connections: 8%
- Collect market information: 8%
- Attend content sessions: 7%

Visitor Purchasing Power:

- 79% of all attendees have purchasing power
- Make Purchase: 30%
- Authorise Purchase: 24%
- Influence Purchase & Specify Suppliers: 25%

Job Positions:

C-Suit executives 46% of total attendees

- Director / Head: 20%
- SVP / VP: 16%
- EVP / AVP: 12%
- President / CEO / MD: 10%
- Owner / PROPRIETOR / Founder / Chairman: 10%
- Consultant / Partner: 8%
- C Suites / COO / CMO / Board Director: 8%

Visitors main areas of interest:

- Pharmaceutical Machinery & Technology: 19%
- APIs: 13%
- Finished Dosage Forms: 12%
- Pharmaceutical Packaging: 10%
- Biopharmaceuticals: 8%
- Generic APIs: 8%
- Custom Manufacturing: 8%
- Excipients: 7%
- Intermediates, Fine and Specialty Chemicals: 7%
- Contract Services – Contract Services: 19%
- Laboratory and Analytical Equipment: 6%
- Clinical Trials Stages 1-4, CRO, Clinical Data: 6%
- Natural Extracts: 5%
- Pharmaceutical Products/ATC Coding: 3%
Companies in attendance include:

- Cipla Ltd
- Sun Pharmaceutical Industries Ltd
- Mankind Pharma
- SRF limited
- Glatt (India) Engineering Pvt. Ltd.
- Zydus Lifesciences Limited
- Amneal Pharmaceuticals
- JUBLIANT GENERICS LIMITED
- ALEMBIC PHARMACEUTICALS LIMITED
- INCEPTA PHARMACEUTICALS LTD
- Fresenius Kabi Oncology Limited
- Felix Generics Pvt Ltd
- Accent Pharma
- Felix Generics Pvt Ltd
- Alkem Laboratories Ltd.
- Dr. Reddy’s Laboratories
- Apex Laboratories
- BASF
- Torrent Pharmaceuticals Ltd
- Dr. Reddy’s Laboratories
- Aurobindo Pharma Ltd
- Teva
- Sanofi

“My event experience was enlightening, as I had the opportunity to engage with key stakeholders, attend insightful seminars, and explore a diverse range of pharmaceutical products and services. The atmosphere was bustling with innovation and knowledge-sharing, providing a comprehensive understanding of the industry’s trends and prospects. Overall, it was an invaluable experience that offered profound insight into the dynamic world of pharmaceuticals.”

Somnath Dewangan, Packaging Development Specialist at Zydus Cadila

“I would say this is the best event I have ever experienced. So many people around me coming to my booth asking for business collaboration. It’s the biggest and best platform to showcase your company, brand and services in India.”

Chinmay Sukesh Gupta, Exhibitor, Orley Laboratories Pvt Ltd
CPhI & PMEC India Exhibitor Profile

Exhibitors per continent:

- **Europe**: 16%
- **Asia & Oceania**: 79%
- **Americas**: 5%

Top 10 exhibiting countries:

1. India
2. Germany
3. Italy
4. USA
5. Switzerland
6. Belgium
7. France
8. United Kingdom
9. Japan
10. Singapore

CPhI India exhibitors include:

- Hetero Labs Ltd
- Signet Excipients Pvt Ltd
- Morepen Laboratories Ltd
- MSN Laboratories Pvt Ltd
- Akums Drugs and Pharmaceuticals Ltd
- Dr. Reddys Laboratories Ltd
- Sekhmet Pharmaventures Pvt Ltd
- West Bengal Chemical Industries Ltd
- Oceanic Pharmachem Pvt Ltd
- Neogen Chemicals Ltd
- Biophore India Pharmaceuticals Pvt Ltd
- Lonza Capsules & Health Ingredients

PMEC India exhibitors include:

- ACG
- Cadmach Machinery Co. Pvt Ltd
- Ace Technologies & Packaging Systems Pvt Ltd
- Fette Compacting Machinery India Pvt Ltd
- Glatt Systems Pvt Ltd
- Accupack Engineering Pvt Ltd
- Bowman & Archer Pharma Machines India Pvt Ltd
- Elmach Packages (India) Pvt Ltd
- Jekson Vision Pvt Ltd
- NKP Pharma Pvt Ltd
- Snowbell Machines Pvt Ltd
- Food & Pharma Specialities
- Parle Global Technologies Pvt Ltd
- Gansons Pvt Ltd
- Gerresheimer Pharmaceutical Packaging Mumbai India Pvt Ltd

Exhibitor Facts

- **92%** of exhibitors are satisfied with their experience
- **98%** are likely to exhibit at CPhI & PMEC India again in the future
- **72%** NPS score

92% of exhibitors are satisfied with their experience
98% are likely to exhibit at CPhI & PMEC India again in the future
72% NPS score

CPhI & PMEC India Post Show Report 2023
Key Objectives for Exhibiting:

- Assessing the competition: 29%
- Demonstrate your products/services: 42%
- Entering a new market: 30%
- Generate new sales leads: 58%
- Increase brand awareness: 50%
- Keeping up to date with the industry: 46%
- Launch new products/services: 36%
- Maintaining your position in the industry: 36%
- Make new business contacts: 68%
- Meet with existing clients: 53%

Exhibitors shared their insights when reflecting on their 2023 experience:

“We have been exhibiting at CPHI & PMEC India for 4 years. We have seen a lot of improvement in our client base and in meeting targeted customers face to face during CPHI.”

Krishnamacharya Mudumbai, Operating Partner, VINEETA ORGANICS

“Participating in CPHI & PMEC not only facilitated business opportunities but also provided a platform to stay abreast of industry trends. Attending seminars and presentations enriched my understanding of the pharmaceutical landscape, contributing to our company’s strategic planning and future endeavours.”

Madhulika Singh, National Service Manager at MEHROTRA BIOTECH PVT. LTD.

“Ah, exhibiting at CPHI & PMEC India was an incredible experience! It’s a bustling event where we showcased our latest innovations in pharmaceuticals. We met professionals, networked with experts, and delved into discussions about the industry’s trends and future. The platform was perfect for highlighting our products and services, connecting with potential collaborators, and exploring new business avenues. The energy and opportunities there were truly unmatched!”

Nitin Joshi, Asst. Sales and Business Development Manager, Sinopharm International Co., Ltd.

“All Pharma needs in one place.”

Dr. Prashanth Manohar Muthyala, Chief Business Officer, Chromachemie Laboratory Private Limited.
The CPHI & PMEC India Event seamlessly integrated diverse facets of the pharmaceutical industry through forums like Pharma Leaders Golf, Pharma Leaders Roundtable, India Pharma Awards, Pre-connect congress, and Women in Pharma, fostering a synergistic blend of business, leadership, innovation, knowledge exchange, recognition, and networking.

**Pre-Connect Congress**
Pharma Connect Congress, propelled by impactful content, delivers a distinctive opportunity, uniting the industry to collectively envision the next growth phase of pharmaceuticals while fostering valuable networking experiences.

**Women in Pharma**
At ‘Empowering Excellence: Women in Pharma,’ industry leaders convened for vibrant discussions, strategizing to elevate female representation and foster diversity in pharmaceuticals, emphasizing inclusive leadership’s transformative potential.

**Pharma Leaders Roundtable**
The Pharma Leaders Round Table at CPHI & PMEC India remains a distinguished, successful closed-door event, gathering senior leaders from top pharma companies for strategic, thought-provoking discussions over the years.

**India Pharma Awards**
The India Pharma Awards, renowned for transparency and methodical processes, offer a prime platform to elevate your brand in the pharmaceutical sector, leveraging a neutral Jury Panel across industry segments, marking its 10th Annual Awards in 2023.

“My event experience at CPHI & PMEC India 2023 was dynamic and insightful, filled with valuable networking opportunities, exposure to cutting-edge pharmaceutical advancements, and engaging discussions with industry leaders. It was a rewarding and enriching experience.”

*Samir Rupareliya, Senior Director - External Manufacturing at Jubilant Ingrevia Ltd.*
Our commitment to a sustainable CPHI & PMEC India 2023

At CPHI & PMEC India 2023, sustainability was paramount. We minimized printed materials, promoted a paperless experience, and focused on energy efficiency in sustainable packaging. We prioritized using eco-friendly materials in promotions and worked with caterers to donate surplus food, reducing waste and supporting local communities.
Congratulations to all India Pharma Awards 2023 Winners

TCS ADD™ Platform Excellence in Ancillary Pharma Services
Glenmark Pharmaceuticals Ltd. Excellence in Sustainability
Pfizer Health Care India Private Limited, Vizag Excellence in Health and Safety of Employees
Zydus Lifesciences Ltd. Pharma Innovation of the Year
P&G Health’s Neurobion Excellence in Marketing
Centrient Pharmaceuticals India Private Limited Excellence in Make in India initiatives
Ross Process Equipment Pvt. Ltd. (Special Recognition) Excellence in Pharmaceutical Machinery
Laurus Labs Ltd. Excellence in Operations
TCS ADD™ Platform Excellence in use of Technology
Centre For cGMP, MAHE, Manipal Excellence in Quality Assurance
Cipla Excellence in Patient Outreach
SUN PHARMA Excellence in Pharmaceutical Industries Limited
TCS ADD™ Platform Excellence in Ancillary Pharma Services
Zenara Pharma Pvt. Ltd. (Special Recognition) Excellence in R&D
Subodh Priolkar (Jury Special Recognition) Lifetime Achievement Award
Klimapharm Technologies (Informa Markets in India Initiative Recognition) Emerging Cleanroom Projects & Solutions
C PHI stands as a comprehensive platform, unveiling the latest advancements, technologies, and trends in the dynamic realms of the pharmaceutical and healthcare sectors.

The show is divided in the following zones:

**API**
The premier platform for exhibitors to showcase a diverse range of active pharma ingredients (APIs) and raw materials.

**Finished Dosage**
Showcasing finished dosage forms, ranging from tablets and capsules to injectables and creams. This zone brings together industry leading manufacturers and suppliers, offering a comprehensive range of high-quality pharma products.

**Excipients**
Uniting leading manufacturers and suppliers of excipients to offer a comprehensive array of ingredients crucial for pharma production. Showcases a wide range of excipient solutions, from binders and fillers to coatings and more, contributing to drug stability and efficacy.

**Fine Chemicals & Intermediates**
Focused on the production and innovation of high-value specialty chemicals crucial to the pharma industry. Here, exhibitors showcase advanced chemical solutions, including intermediates, reagents, and custom synthesis services.

**Natural Extracts**
Spotlight your innovative extract solutions from botanical, herbal, and natural sources. With a focus on cutting-edge research, sustainable practices, and quality assurance, this zone connects you with new audiences to expand your network and drive your business forward.

PMEC India offers a specific highlight on Pharma Machinery and Equipment, Packaging, Equipment and Supplies, Process Automation & Controls, Testing and Measurement, Validation, Automation & Robotics, Processing Equipment, RFID companies, and many more segments under one roof.

The show is divided in the following zones:

**Machinery**
This segment dedicated to robotics and automation brings all aspects of machinery, from fluid to preparation, logistics, purification, packaging, and environmental protection as well as automation equipment, robotics, and engineering together.

**Clean Room**
This segment is dedicated to pharma professionals showcasing clean clothes & materials, air filters, clean air-conditioning, stainless-steel equipment, cleanroom engineering design, cleanroom certifications, and more.

“One of the most remarkable events in the Indian pharma industry. One can gain an idea of the length and breadth of the Indian pharma industry, starting from Excipients, APIs, formulations, CROs, CMOs, production, packaging, marketing; a whole 360-degree idea can be understood. And, of course, we can network with the right companies throughout the entire lifecycle. For everyone in pharma, there will be something far more exciting awaiting at CPHI.”

Deepak Chaudhary, Business Strategy, Zydus Lifesciences

Book your stand consultation at: cphi.com/india/exhibit
South Asia’s largest pharma event

One venue, over 45,000 professionals, endless opportunities! CPHI & PMEC India offers unlimited opportunities! It’s the ultimate platform to expand your business, amplify visibility, forge invaluable connections, and generate top-notch leads in India and beyond.

50,000+ Attendees

120+ Attendee countries

2000+ Exhibiting companies

120,000+ m²

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Book your stand consultation at: GotoCPHI.com/india