CPHI | FRANKFURT

The buyers you could get in front of from 9–11 November 2027

63,172	44%	14,300+	166
ATTENDEES	SENIOR DECISION-MAKERS (DIRECTOR LEVEL & ABOVE)	COMPANIES REPRESENTED	COUNTRIES REPRESENTED
+6.8% YOY			





POWERED BY OUR EVENT PLANNER APP

15,715	191,443	140,936
CONFIRMED MEETINGS	CONTACTS MADE	MESSAGES EXCHANGED
119% YOY		

WHERE ATTENDEES COME FROM

BY CONTINENT

57% Europe	26% Asia
14% North & South America	3% Africa

TOP 10 COUNTRIES

01 Italy	02 Germany
03 India	04 UK
05 United States	06 France
07 Switzerland	08 Spain
09 Netherlands	10 Poland

WHO YOU'LL MEET

TOP 5 JOB PROFILES

CEO / COO / President / Chairman	18%
Head of Department	15%
Manager	13%
Manager without staff	12%
Director / VP	9%

TOP 5 DEPARTMENTS

Business Development	29%
VP, Division Manager, General Manager	16%
Sales	14%
Purchasing / Procurement	10%
Research & Development	5%

WHAT THEY'RE SOURCING

TOP 7 AREAS OF INTEREST

Finished Dosage Forms	46%
APIs	42%
Biopharmaceutical Products	38%
Pharmaceutical Products / ATC Coding	33%
Nutraceuticals	23%
Cosmeceuticals	22%
Packaging Materials	22%

TOP 5 ORGANISATION TYPES

Manufacturer / Innovator	35%
Distributor / Import Export	28%
Consultancy	9%
CDMO & CMO	8%
Wholesale / Retail	6%

TOP ATTENDING COMPANIES 2025 & 2026

Boehringer Ingelheim	Merck	Sanofi	CSL / CSL Behring	Novo Nordisk
Viatris	STADA	Bayer	Chiesi	Sandoz
Abbott	Roche	Krka	BioNTech	Teva





WHAT EXHIBITORS SAY

> "We keep coming back because the quality of the visitors is on a very high level."
>
> STERILINE

> "The good part of CPHI is that you guys are very good at bringing decision-makers from every part of the world."
>
> OMNIA TECHNOLOGIES

> "What really brings us back is we're getting high quality meetings. We're getting many of those in a very short period of time."
>
> SAMSUNG BIOLOGICS

PUT YOUR BUSINESS IN FRONT OF THEM

Exhibit at CPHI Frankfurt 2027

These buyers come to CPHI to find new suppliers, partners and solutions. Speak to our team to find out how you can get in front of them.

SPEAK TO OUR TEAM

9–11 NOVEMBER 2027 · MESSE FRANKFURT